



September 22, 2021

Dear Valued Customer,

Kanzaki Specialty Papers is announcing a price increase on all products globally, effective with shipments on or after November 1, 2021.

Unfortunately, Kanzaki Specialty Papers continues to receive price increases and surcharges on all raw materials, logistics and other operational costs. As always, the Kanzaki Team remains focused on minimizing the impact of these rising cost to our valued customers and partners.

The supply of thermal and ink jet products continues to be limited as unprecedented demand and raw material challenges persist. Please provide your forecast, order early and be prepared for longer lead times.

The price increase includes the following:

<u>Grade</u>	<u>Increase Percentage</u>
All Direct Thermal Products	up to 10%
Ink Jet Products	up to 10%

If you have any questions, please reach out to your Kanzaki Specialty Papers Sales Representative.

As always, our Customer Service Team will also be available for you at 1-888-526-9254.

We thank you for your continued business and support as we all navigate these challenging times.

Sincerely,

A handwritten signature in black ink, appearing to read "Tommy Piner".

Tommy Piner
Director of Sales and Marketing